

## PRINCIPAL TRAINER'S PROFILE

### Fabian Fidelis MBA, CIT

Certified NLP Practitioner (NFNLP) USA

Certified Neuro-Semantics Practitioner (ISNS) USA



Fabian Fidelis is the CEO and Principal Trainer of ProActive Training and **Author of the Worldwide Distributed book** entitled "The Tao of Talking: The Speakers Tenets Towards Charisma". He is a **Certified Master Trainer** has over 13 years experience as a senior manager in the Hospitality Industry specializing in Management and Customer Service. He has been a Hospitality Management Lecturer with Sunway University College from 1998 to 2005 and has made an impact on thousands of students during his academic career.

Fabian's vast industrial experience and his highly attuned capability to build rapport with his audience has enabled him to make an impact in his corporate workshops conducted for numerous multinationals, local companies as well as government departments. Among them are **Mercedes-Benz Malaysia, Maxis Communications Berhad, UMW Toyota Motor Sdn Bhd, Panasonic Malaysia Sdn, Bhd. Kuala Lumpur Convention Centre, Ericsson, Sunway Group, S.P. Setia Berhad, Hong Leong Bank, Dell, Ministry of Education and Bank Negara Malaysia**. He has also trained Doctors and Medical Officers in the area of Team working for the **Ministry of Health** and has conducted numerous programmes for them.

Prior to being an academican, Fabian held the position of **Assistant General Manager** at a Royal Family owned hotel in Brunei Darussalam. During his 7-year tenure at the hotel as a pioneer senior manager, he was responsible for the setting up of the Rooms Division and Hotel and Marketing operations and the establishment of standard procedures for the hotel. He was also the service trainer for a host of international staff. His notable work in rendering exceptional service has gain acclaimed from members of the **Royal Family, Ministers and Foreign Dignitaries and Ambassadors**.

Fabian holds a **Masters Degree in Business Administration** from Ecole Superieure de Gestion, Paris (Paris Graduate School of Management) a renowned business school in France. He is also a **Certified Practitioner of Neuro-Semantics from the International Society of Neuro-Semantics, USA (ISNS) and Certified Practitioner of NLP by the National Federation of Neurolinguistic Programming, USA (NFNLP)** He has also conducted **lectures to Hotel General Managers and Senior Hospitality Managers** taking their **MBA with the Tourism Institute of Australia**.

Fabian was the Vice President of Education and later the **President** of the Sunway Toastmasters Club. He has earned the Advance Toastmasters award and is recognized as a competent leader by **Toastmasters International**, the leading organization in effective communication. He is a proficient speaker and has **won numerous speech competitions** and has spoken at numerous conferences including the recent **National Accountants Congress organized by the Malaysian Institute of Accountants (MIA)**

Fabian's passion for public speaking as well as his love for training has driven him to take up this mission to share his experiences with his audiences. He has been appointed as **Master Trainer** to conduct the Train-The-Trainer Programme for professionals and in-house trainers delivering the MiniWorkshopSeries®, the internationally recognized compact 4-hour training modules. He has been called upon on many occasions to be **Master of Ceremony** for events and annual dinners both locally and abroad. To date, as many as **25000 participants** have benefited from his lectures, talks and workshops.